

# Academic Cooperation Agreement Non EU (ACA)

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Saxion, University of Applied Sciences,  
School of Finance and International Business  
having its principal office at M.H. Tromplaan, no. 28, 7513 AB Enschede (NL),  
(hereafter called 'Party A')

And



National Economics University (NEU)  
School of Advanced Education Programs  
207 Giai Phong Road, Hai Ba Trung District, Hanoi, Vietnam  
(hereafter called 'Party B')

The institutions named above agree to cooperate in the joint offering of education and/or a degree as described below. They commit to respect the quality related to the organisation and management of the education, in particular when degrees are awarded to students.

## Article I Mode and Content of Cooperation

**Short Degree Programme:** A student from Party B is eligible to study at Party A in the Netherlands upon completion of 3 years of higher education at a bachelor's level. The student must meet English language entry requirements as stated in the Code of Conduct<sup>1</sup> of the International Student in the Netherlands. The student is permitted to study for a period of at least one academic year (2, 3, 4 semesters, to be determined). Upon successfully completing the degree programme requirements, the student will receive Party A's diploma or Bachelor's degree. This cooperation agreement includes the degree programme of: **International Business**.

Other types of cooperation such as student and staff exchange (including guestlectures) are described in a separate agreement (Academic Cooperation Agreement – ACA – Exchange).

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<sup>1</sup> <http://www.internationalstudy.nl/>

## Article II Rights & Obligations

a. Based on the cooperation in this agreement as described in Article I, Party B has the obligation to provide all documentation about the course outline, subjects, course design and detailed course descriptions and complete curriculum of the relevant study programmes of Party B to Party A. Party A has the obligation to evaluate and confirm the course outline, subjects, course design and detailed course descriptions and complete curriculum of the relevant study programmes by Party B within three months. Both Party A and Party B agree to recognise and accept the student(s) credits and degree(s) based on the confirmed curriculum comparison by the Examination board within two years of completion of the last exam of the compared programme. In case of major changes in the curriculum, Party B will inform Party A and will provide the new curriculum for comparison which may lead to modifications of the courses offered in the programme. In case of significant changes in the curriculum at Party A, Party A will be responsible for creating a tailor-made course for students at Party B to be able to successfully complete the degree programme **International Business** as mentioned in the Appendix.

Party A has the obligation to enrol the students from Party B, provided the student has met all entry requirements set by Party A<sup>2</sup> including completion of all required examination(s) at Party B as agreed upon by the examination board of both parties based upon the curriculum matching. Students will be given access by Party A to all study resources and facilities (including but not limited to: teachers, classrooms, libraries, laboratories, internship & information facilities) in compliance with all legal teaching requirements of the Netherlands higher education, supporting the students to obtain the diploma or degree approved by the Dutch Ministry of Education.

- b. Party B has the obligation of promoting Party A's programmes and nominate a number of students annually for the programme at Party A (to be defined every year).
- c. Party B has the obligation of providing adequate facilities for assessment of the entry requirements.
- d. Party B takes the obligation of informing, preparing and training students before they go to Party A.
- e. Party B has the obligation of supervising the student to pay Party A the relevant package fee on time.
- f. Party A will require of the participating students to pay the tuition fee.
- g. Both institutions will communicate that students will be responsible for all personal expenses, including housing, transportation, travel arrangements, food and books. In case students wish or need to return home due to a unforeseen circumstances (including, but not limited to a pandemic, natural disaster or war), the costs of the repatriation will be the student's responsibility in accordance with the regulations of the home university. A full overview of the financial information can be found here: <https://www.saxion.edu/studying-in-the-netherlands/finance-your-studies>.
- h. Party A will require of the participating students that they have an adequate health and personal liability insurance. These insurances need to be paid by the students themselves. Party B will check that students have indeed arranged adequate insurances.
- i. Party A will secure accommodation for students. Party A will provide assistance, when required, for visa

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<sup>2</sup> See the website for the general entry requirements. Currently they are listed at: <https://www.saxion.edu/entry-requirements>



applications. Each student shall be responsible for providing all necessary documents for this visa application.

- j. Party A will provide a pick-up service at Schiphol airport on certain dates (prior notice + registration on website). If students arrive on a different date, they are responsible for arranging their own transportation to the train station in Apeldoorn, Deventer, or Enschede.
- k. The students from Party B enrolled at Party A must abide by Dutch law and obey the school or university's regulations. Any consequences of violation of the law or university's regulation will be the responsibility of the students.
- l. This collaboration will be coordinated by the International Office (or equivalent) of Party A and Party B.

### Article III Jurisdiction and Data protection

Both parties are responsible for executing this agreement and further detailed appendix in full compliance with the legal requirements within their legal entity of jurisdiction. Each party agrees that all information exchanged shall be used solely for the purposes enumerated in this agreement. Each party further agrees to comply with the data privacy laws and regulations applicable to that party with regard to its collection, use, sharing with third parties, disclosure, retention, re-use, and disposal of students' personal data.

If personal data needs to be transferred outside of the EEA to a country whose level of protection for personal data is deemed inadequate in accordance with applicable data protection legislation, Saxion and the NEU will enter into the EU Standard Contractual Clauses ("SCCs").<sup>3</sup> Where required, the SCCs are hereby incorporated into this agreement.

Contact information regarding data protection:

Saxion	NEU
Team Information Security & Privacy: <a href="mailto:privacy@saxion.nl">privacy@saxion.nl</a>	VU Van Ngoc, PhD (Dean) School of Advanced Education Programs National Economics University Email: <a href="mailto:ngocvv@neu.edu.vn">ngocvv@neu.edu.vn</a>

Any dispute and force majeure should be resolved at first through consultation, and otherwise arbitrated through an arbitration organisation approved by the two institutions. This agreement will be governed by Dutch law.

### Article IV Commencement and duration

The agreement takes effect upon approval by both parties and remain in effect for two (2) years after which it will

<sup>3</sup> See [https://commission.europa.eu/publications/standard-contractual-clauses-international-transfers\\_en](https://commission.europa.eu/publications/standard-contractual-clauses-international-transfers_en)

See SCC; [http://data.europa.eu/eli/dec\\_impl/2021/914](http://data.europa.eu/eli/dec_impl/2021/914)

automatically end. Termination of the agreement within the two (2) years period, or extension of the agreement for a new period, can only be done in writing and by mutual agreement upon giving six months' written notice.

If the introduction of the Internationalisation in Balance Act in the Netherlands results in substantial changes to the terms of this agreement, both parties have the right to suspend or dissolve the agreement. The suspension or dissolution must be in writing.

Substantial changes as may be that there are significant changes in the range of courses available in the English language at Party A, or that introduction has financial consequences such as changes in tuition fees or that a numerus fixus for international students is introduced.

Upon dissolution, both parties are obliged to settle ongoing obligations and financial arrangements in accordance with the provisions of this agreement. Students already engaged in the programme as described in Article I will not be affected by the termination. After termination of this agreement by Party A, Party B is no longer entitled to recruit or register new students for this programme.

Saxion University of Applied Sciences



Ms. J.L. Mulder, MA  
President of the Executive Board  
Saxion University of Applied Sciences

Date : 18<sup>th</sup> Nov 2024



National Economics University

Prof. Phd. Pham Hong Chuong  
President of National Economics  
University, Hanoi (NEU)

Date : 18<sup>th</sup> Nov 2024



# Appendix

## To the Academic Cooperation Agreement Non EU

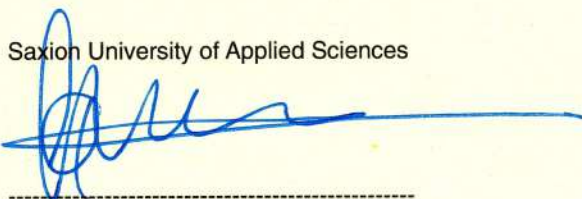
Students from Party B will have to complete the following courses at Party A:

### Programme: International Business

Module	Quarter	European Credits	Hours	Contact hours Q1	Contact hours Q2	Type Of Exam
Business Case	1 + 2	10	280	6	6	Assessment + oral
Marketing & Sales	1	5	140	4		Assessment
Organisation & People	2	5	140		4	Assessment
Operations & Supply Chain Management	2	5	140		4	Assessment
Finance & Accounting	1	5	140	4		Written test
Identity Development	2	assessed in BC			3	Assessment
Business Research	1	assessed in BC		3		Assessment
Business Communication	1	assessed in BC		3		Assessment
Cultural & Environmental Readiness	2	assessed in BC		3		Assessment
Individual Final Assignment	1 + 2	30	840			Assessment + oral
	Total	60	1680			

Students can only be admitted into the Short Degree Programme if the content of International Accounting and Business Strategy and Policy is completed by the students before they start their study at Party A.

Saxion University of Applied Sciences



**Sander Reinderink**  
**Head of the School of Finance & International Business**  
**Saxion University of Applied Sciences**

Date: 18<sup>th</sup> Nov 2024

National Economics University



**Phd. Vu Van Ngoc**  
**Dean of the School of Advanced Education Programs**  
**National Economics University**

Date: 18<sup>th</sup> Nov 2024